

Department of Defense
FY2020 Small Business Procurement Scorecard

A
102.71%

FPDS-NG Prime Contracting Data as of Feb. 22, 2021
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:			55.68%
	2019 Achievement	2020 Goal	2020 Achievement^{1, 2}
Small Business	24.16%	22.05%	24.50% (\$80.4 B)
Women Owned Small Business	4.25%	5.00%	4.05% (\$13.3 B)
Small Disadvantaged Business	8.56%	5.00%	9.26% (\$30.4 B)
Service Disabled Veteran Owned Small Business	3.25%	3.00%	3.22% (\$10.6 B)
HUBZone	1.88%	3.00%	2.20% (\$7.2 B)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:			18.93%
	2019 Achievement	2020 Goal	2020 Achievement¹
Small Business	38.60%	32.00%	33.40% (\$55.1 B)
Women Owned Small Business	5.20%	5.00%	5.40% (\$8.9 B)
Small Disadvantaged Business	4.00%	5.00%	4.10% (\$6.8 B)
Service Disabled Veteran Owned Small Business	2.10%	3.00%	2.20% (\$3.7 B)
HUBZone	1.60%	3.00%	1.70% (\$2.8 B)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		18.10%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		0.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		0.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)		0.00
Total:		19.00

Number of Small Business Prime Contractors Comparison	10.00%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% =1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2019 Count	2020 Count	2020 Performance
Small Business	46,873	44,768	0.90
Women Owned Small Business	9,919	9,352	0.80
Small Disadvantaged Business	15,559	15,670	1.10
Service Disabled Veteran Owned Small Business	4,901	4,929	1.10
HUBZone	2,941	3,033	1.10
Score:			5.00

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The Department of Defense (DOD) continues its commitment to the defense small business industrial base. The DoD achieved an "A" rating for the seventh consecutive year due to more than \$80 billion in obligations directly to small businesses, as well as another \$55 billion that was subcontracted to small business from DoD's large prime suppliers. Additionally DoD's Mentor Protégé Program continues to provide a robust platform for small businesses to grow as viable contributors to the defense industrial base. Diversity and equity are strategic imperatives critical to mission readiness, and DoD is committed to cultivating, and increasing access to, a more diverse and equitable industrial base. DoD will prioritize the use of the Procurement Technical Assistance Centers along with the Small Business Professionals to increase the number of small businesses in the defense industrial base.